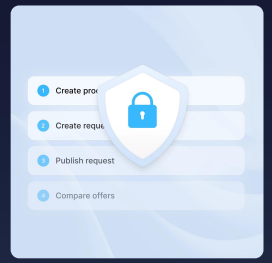
metalshub

Digital Raw Material Procurement for Foundries

Introduction - May 2026



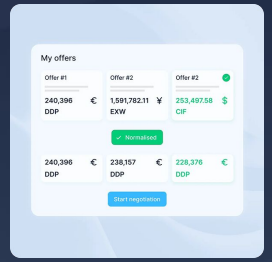
















Metalshub is the leading digital platform to buy & sell raw materials

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Iron & Steel

AngloAmerican · GMH GRUPPE · CBMM · Climax Molybdenum · SHS - STAHL-HOLDING-SAAR · BOSTON METAL Brasil · aperam · CRONIMET · outokumpu · MAGOTTEAUX · VALE · OVAKO






Scrap · Metals · Alloys · & more

Industrial Minerals

CREMER ERZKONTOR · RHI MAGNESITA · VGH · HINDALCO ENGINEERING BETTER FUTURES · SUMI · MINCHEMIMPEX · TRAXYS · SAINT-GOBAIN · Elkem · IMERYS · COFERMIN Group






Alumina · Chrome · Lime · & more

Battery Raw Materials

Albemarle · GLENCORE · SUMITOMO CHEMICAL · umicore · Liontown · BATREC · NORTHERN GRAPHITE · WMC · SQM · green U-ION · Jervois · POSCO Pilbara LITHIUM SOLUTION

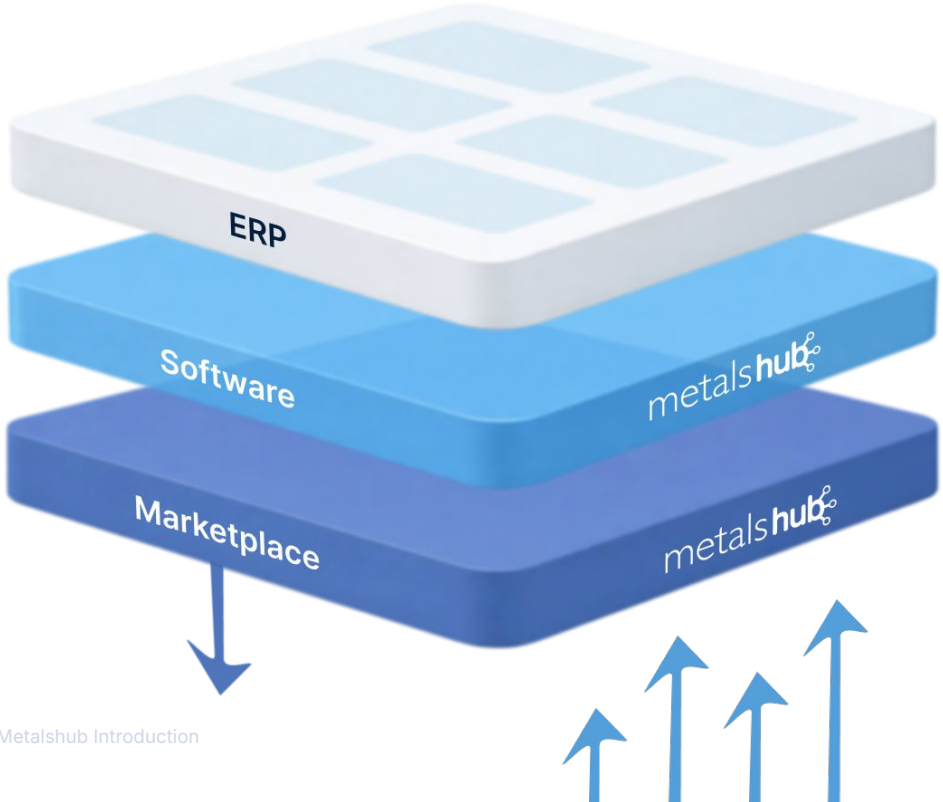





Lithium · Cobalt · Black Mass · & more

Note: Beyond the above highlighted categories, Metalshub also offers capabilities for other metals, mining and recycling industries

Providing industry-focused software & marketplace



Seamless integration into tech-stack

Industry-tailored software & features

Vibrant marketplace & network effects

Providing scale and network effects across industries

metalshub

- >380 traded raw materials
- >7,000 transactions per year
- >3,000 companies
- >90 countries
- Secure DE-based platform



Enabling foundries to digitalise raw material procurement

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Foundries on Metalshub

MAGOTTEAUX · Metso · WILLIAM COOK · HUEBER · SCHMELZMETALL HIGH VACUUM COPPER SOLUTIONS · Lohmann Qualität in Edelstahl · Eickhoff

PARALLOY · Schmidt + Clemens Group · SC · GP Gontermann-Peipers · MANOIR A PARALLOY GROUP COMPANY · SIOM · ebroacero · MAT FOUNDRY GROUP LTD

Foundry Raw Materials on Metalshub



Steel Scrap



High Purity Iron



HC Ferrochrome



Nickel Briquettes



Aluminium Ingots



Chromite Sand



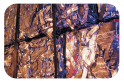
Stainless Steel Scrap



Pig Iron



Ferromolybdenum



Copper Scrap



Recarburiser

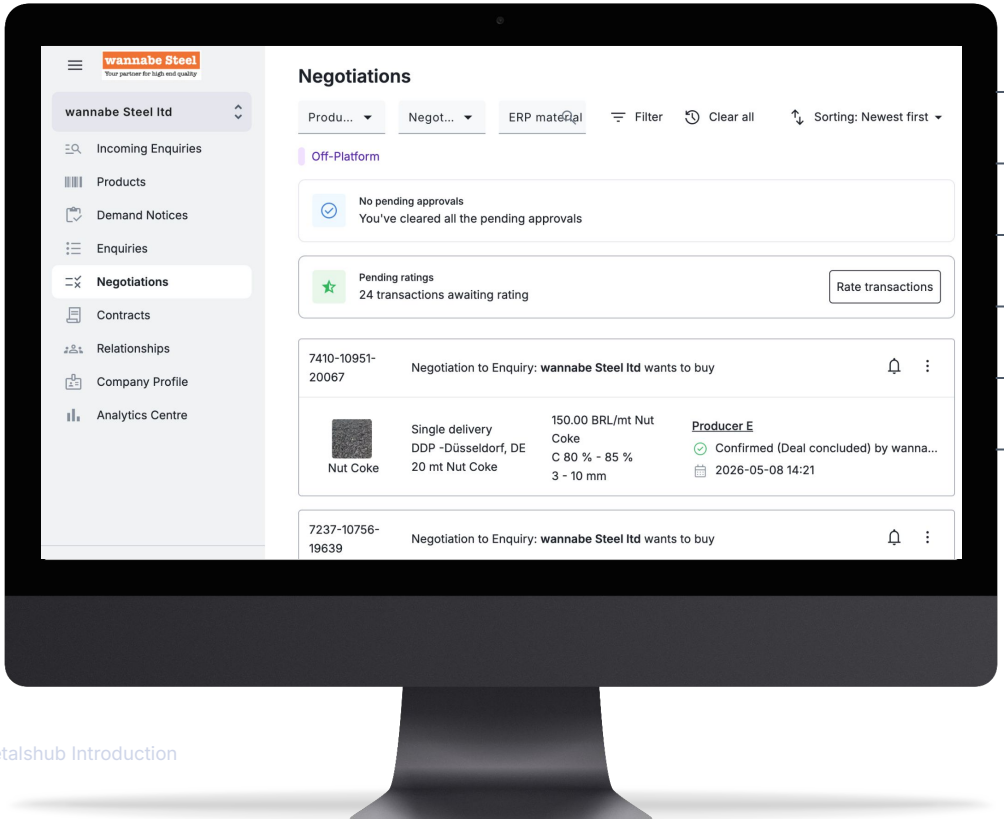
\+
>300 more

Connect to the world's largest supplier network

metalshub



Enhanced tender management & value adding modules



- Demand Planning
- Supplier Management
- Tender Management
- Contract Management
- Approval Management
- Analytics Center
- ...

7 simple steps to tender and start discovering

1 Define requested offer terms & details

2 Invite (or exclude) counterparties

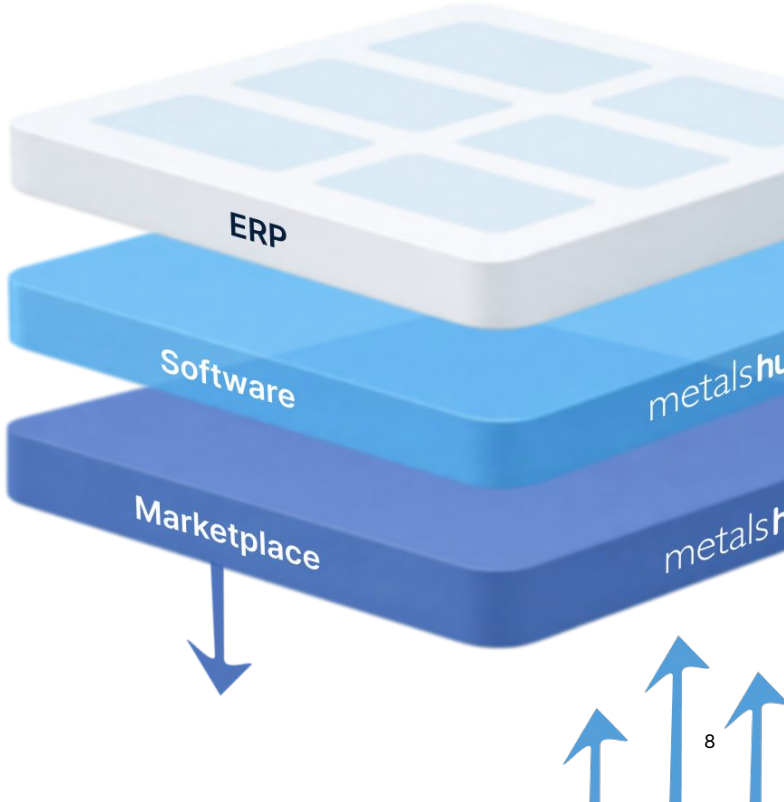
3 Push to public marketplace

4 Receive offers (invited + new suppliers)

5 Auto-normalise offers (payment terms, etc.)

6 Chat, negotiate & conclude

7 Auto-push purchase order to ERP

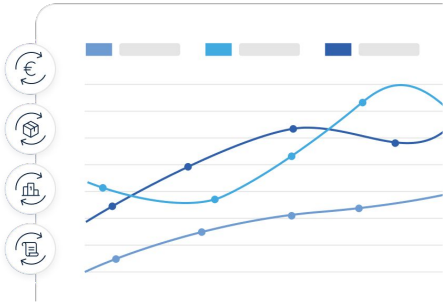


Creating value via increased competition & discovery

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3.1

Average number of offers per tender



9

Average number of discovered counterparties



>2%

Average sustainable raw material cost savings



Minimising risk and enabling audit-readiness

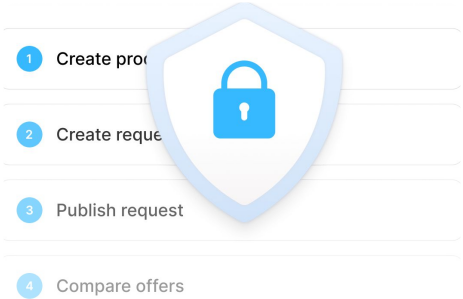
Approval Management

Simple approval requests and rights management



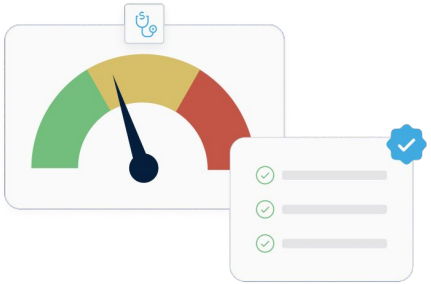
Audit Trail

Automated documentation including timestamps



Data Security

Secure, EU-based platform applying relevant standards

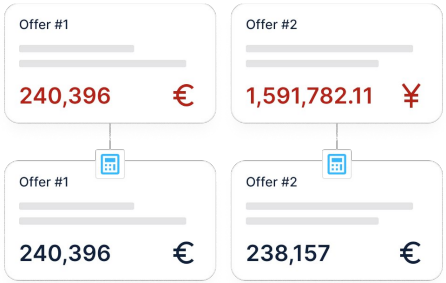


Saving time via process efficiencies and integrations

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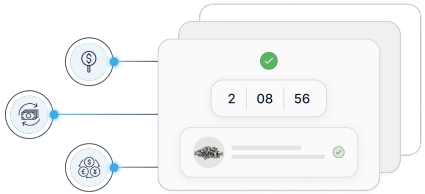
Auto-Normalisation

Normalise FX[1], incoterms, payment terms & more



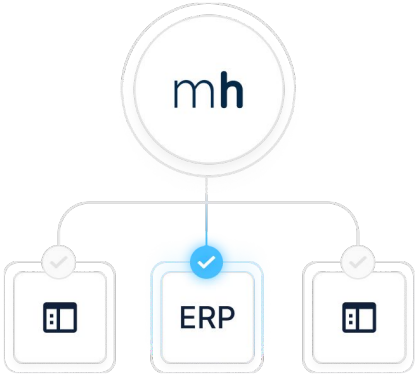
Tender Facilitation

Automate & simplify tender management & comms



ERP Automations

Automate PO[2] generation to reduce admin workload



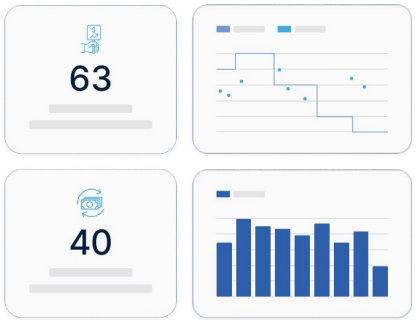
1 Foreign Exchange (i.e,, currency), 2 Purchase Order

Providing the basis for better, data-driven decisions

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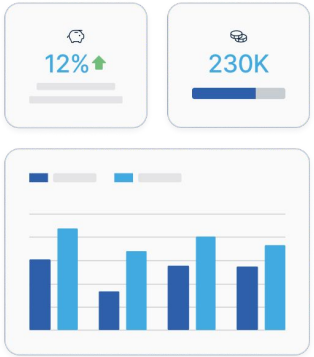
Performance Analysis

Identify spend & supplier patterns for optimisation



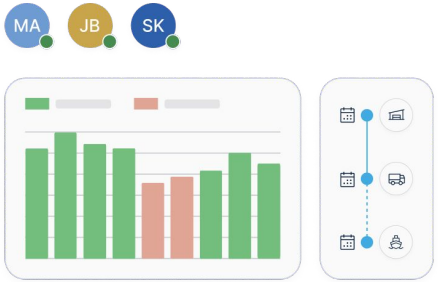
Savings Analysis

Track vs. index, negotiation performance & more



Team Analytics

Compare performance and outliers across the teams



Foundries generate significant value using Metalshub

Case Studies

MAT FOUNDRY GROUP LTD	10% Cost Savings	1h Time Saved per Tender	14 Raw Material Categories
WILLIAM COOK	2.6% Cost Savings	32 New Suppliers	>240 Transactions
Metso	+25% Increase in Supplier Base	~150 Suppliers Onboarded	>40 Transactions per Month



Users value the simplicity of Metalshub

metalshub

ebroacero

"Takes us **less than 2 min** to push an enquiries into the public network"

Ignacio Giménez, CEO



MAT FOUNDRY GROUP LTD

"Digitising the purchasing process has **reduced manual tasks**"

Shaun Lindfield, Group Commercial Director



Get onboarded & start buying in less than 3 weeks

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Week 1

- Register account
- Set-up products
- Prepare comms
- Define goals



Week 2

- Train users
- Invite suppliers
- Conduct dry run



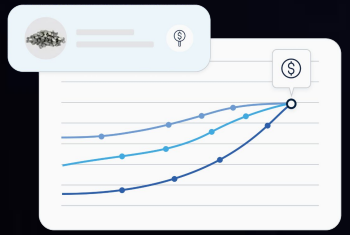
Week 3

- Train suppliers
- Publish 1st enquiry



Continuous

- Customer Support









metalshub

Join the world's largest platform for foundry raw material sourcing

The Smarter Way to Buy Raw Materials

Click to Book Intro Call



