



HRVATSKO UDRUŽENJE ZA
LJEVARSTVO/CROATIAN FOUNDRY
ASSOCIATION

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SURVEY ANALYSIS:

With the occurrence of the corona virus, the Government of the Republic of Croatia made a quarantine decision between a number of other decisions, and thus automatically resulted in some limitation of foundry operations and their suppliers. In order to find out how the decisions of the Government of the Republic of Croatia influence on the work of foundries and their suppliers, the Croatian Foundry Association sent to members one short survey with 11 questions regarding their production, business and proposals for the Government.

The survey was completed by 7 foundries and 6 suppliers with suggestions and comments. These are various sizes of companies, from small family businesses with several employees to companies with hundreds of employees.

Below we provide data from foundries and suppliers, exclusively from Croatia:

1. Decrease in orders over the same period of 2019 by an average of 13.06%. Most foundries have losses and the maximum estimate reaches 50%.
2. All support the measures adopted by the Government and most use them
3. The major business problems that are cited are:
 - drop in orders
 - prohibition of free movement, inability to visit customers and technical support
 - transport
 - uncertainty about the duration of COVID – 19
 - increase in prices of protective masks, disinfectants, and raw materials such as coatings, IPA, other foundry materials, as well as logistics
 - the beginning of problems with collection of receivables
4. Proposals for the Government of the Republic of Croatia:
 - energy co-financing (electricity, water, gas)
 - delay of payment of energy products, example according to HEP for 90 days
 - arrange faster crossing of goods across border crossings

- provide relief with newly introduced protective equipment, accommodation and food for workers
- ensure that no support is given to companies who have made a profit in the past year and do not regularly pay their suppliers
- that all those who have not yet sought the support of the state reduce their contribution rates to and from their salaries and income tax rates
- encourage maximum production within the country, connect various areas of industry

We would like also to state here that we received 5 replies from suppliers from abroad. Most of them are from Slovenia. The main problems with which they face in cooperation with companies from the Republic of Croatia are the problems of transportation, crossing border crossings, and the increase in the prices of raw materials which they distribute to Croatian companies.

We should also be aware that still not all foundry companies in the Republic of Croatia are members of our Association, and that besides mentioned problems, there are certainly also others, such as stopping of production for a limited time.

President of CroFa:

Milorad Vasilic

